

PROJECTS, CLIENT FEEDBACK, TIMELINES

AND HANDLING MULTIPLE TASKS AT THE SAME TIME

ARE NO STRANGERS TO YOU?

Then plan a career at Aximpro® as an Account Manager (f/m)

Aximpro® is a software development and consultancy company with profound expertise in Channel Marketing and the IT sector. More than just a software company and more than just a consulting firm, Aximpro® also supports its customers world-wide with Channel Marketing Intelligence and (Co)- Marketing strategies and execution. Aximpro® makes campaigns and communication a breeze to manage - even across borders. Our main goal is to identify and exploit growth potentials for vendors and his channel partner landscape in order to generate additional sales and business opportunities and to identify the market dynamics that drive sales.

For our location in Freising, as of the next possible point in time, we are looking for an

Account Manager (f/m)

JOB DESCRIPTION

You currently work as a Junior Account Manager or work in a comparable position in an agency environment. It is time for a change and to move on to the next level. With us, your tasks in an international, young and dynamic environment will include:

- Built up and maintain the client relationship for the respective international account
- Manage clients' project expectations on a day-to-day basis
- Responsibly run multiple online and offline activities/ projects for various stakeholders within the client account while managing the internal project contributors on a project level, providing briefings, guidance and feedback to the internal teams
- Project tracking, reporting and documentation
- Measure project performance
- Manage 3rd party suppliers for the relevant projects

PROFILE REQUIREMENT

- Preferably a minimum of 3 yrs. experience in an agency environment
- Demonstrated ability to successfully manage projects and meet timelines that require cross-functional team collaboration and ensure continuous communication with all stakeholders
- Strong planning, organization and project management skills
- Self-motivated; able to drive work both independently towards the successful attainment of department goals and project completion dates
- Excellent ability to communicate project and status updates to stakeholders and team
- Strong computer skills, including Microsoft Office (with a focus on excel and power point)
- Strong written, presentation and oral communication skills (English and German)
- Ability to handle multiple tasks within the agreed upon timeframes through effective prioritization of duties and functions

WHY AXIMPRO®

We offer an attractive working environment in a future-oriented industry. The role and projects are varied and allow you to work independently within a small, young and dynamic company, with flat hierarchies and short decision-making paths. With us, you can fully contribute and develop your individual strengths further and grow by facing new challenges.

HAVE WE AROUSED YOUR INTEREST?

Then, please apply with a current curriculum vitae in PDF format and stating your salary expectations to Monika Lehmann at mlehmann@aximpro.com.

We look forward to hearing from you!