

# ACCOUNT MANAGER (ALL GENDERS)



## WHY AXIMPRO®?

We offer an attractive working environment in a future-oriented industry. The role and projects are varied and allow you to work independently within a small and dynamic company, with flat hierarchies and short decision-making paths. With us, you can fully contribute and develop your individual strengths further and grow by facing new challenges.

Account & Project-Management, client development, timelines and handling of multiple tasks at the same time are no strangers to you? Then plan a career at Aximpro® as an Account Manager (all genders).

Aximpro® is a software development and consultancy company with profound expertise in B2B Channel Marketing and the IT sector. More than just a software company and more than just a consulting firm, Aximpro also supports its customers world-wide with B2B Channel Marketing Intelligence and (Co)- Marketing strategies and execution. Aximpro makes campaigns and communication a breeze to manage - even across borders. Our main goal is to identify and exploit growth potentials for the vendor and his channel partner landscape in order to generate additional sales and business opportunities and to identify the market dynamics that drive sales.

For our location in **Vienna**, as of the next possible point in time, we are looking for an

## Account Manager (all genders)

### JOB DESCRIPTION

You currently work as an Account Manager or work in a comparable position? It is time for a change and to move on to the next level? With us, your tasks in an international and dynamic environment will include:

- Built up and maintain the client relationship for the respective account/s
- Manage clients' project expectations on a day-to-day basis
- Responsibly run multiple online and offline activities/ projects for various stakeholders within the client account while managing the internal project contributors on a project level, providing briefings, guidance and feedback to internal and external teams
- Project management, tracking, reporting and documentation
- Measure project performance
- Manage 3rd party suppliers for relevant projects

### PROFILE REQUIREMENT

- Preferably a minimum of 3 yrs. Work experience
- Demonstrated ability to successfully manage projects and meet timelines that require cross-functional team collaboration and ensure continuous communication with all stakeholders
- Strong planning, organization and project management skills
- Self-motivated; able to drive work both independently towards the successful attainment of department goals and project completion dates
- Excellent ability to communicate project and status updates to stakeholders and team
- Strong computer skills, including Microsoft 365 (with a focus on excel and power point)
- Strong written, presentation and oral communication skills (English and German)
- Ability to handle multiple tasks within the agreed upon timeframes through effective prioritization of duties and functions

## HAVE WE AROUSED YOUR INTEREST?

**THEN, PLEASE APPLY WITH A CURRENT CURRICULUM VITAE IN PDF FORMAT AND STATING YOUR SALARY EXPECTATIONS TO MONIKA LEHMANN AT [mlehmann@aximpro.com](mailto:mlehmann@aximpro.com).**

We look forward to hearing from you!